

The image features the CargoWise logo centered on a white background. The logo consists of the word "Cargo" in a blue, rounded sans-serif font, followed by "Wise" in a darker blue, bold sans-serif font. The text is overlaid on a decorative background of light blue, wavy, overlapping lines that create a sense of motion and depth. The lines are more densely packed in some areas and more sparse in others, creating a dynamic, fluid effect.

CargoWise

## Presented by

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CargoWise

## Our Mission

**“To continually create and deliver leading software products, renowned for their simplicity of use & functional capabilities and value for money, to the global transport & logistics industry”**

Richard White - CEO



CargoWise

## What we're all about

- Established in 1994, Privately Held
- 100% Focused on Logistics Execution
- Strong & Profitable Balance Sheet
- Global Headquarters in Sydney, Australia
- 10 Offices Worldwide
- 200+ Technical and Freight Professionals
- 40% YOY User Growth
- 50,000 Users Worldwide
- 2,000 Sites in 50+ Countries
- Integrated Customs in 8 Countries



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## Why we are different

- Single Company Management structure
- The only Company in our space
  - With a single focus
  - With a totally integrated product
  - Covering every aspect of a LSP/Forwarder/NVOCC
  - Running in 50 Countries



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## Why we are different

- The only Company in our space with
  - A global support structure
  - The largest centralized team of Developers
  - The largest team of Trainers of any Company in our space
- The only Company in our space offering
  - Face to Face Training
  - Remote Training
  - Classroom Training
  - Online Self Paced Learning



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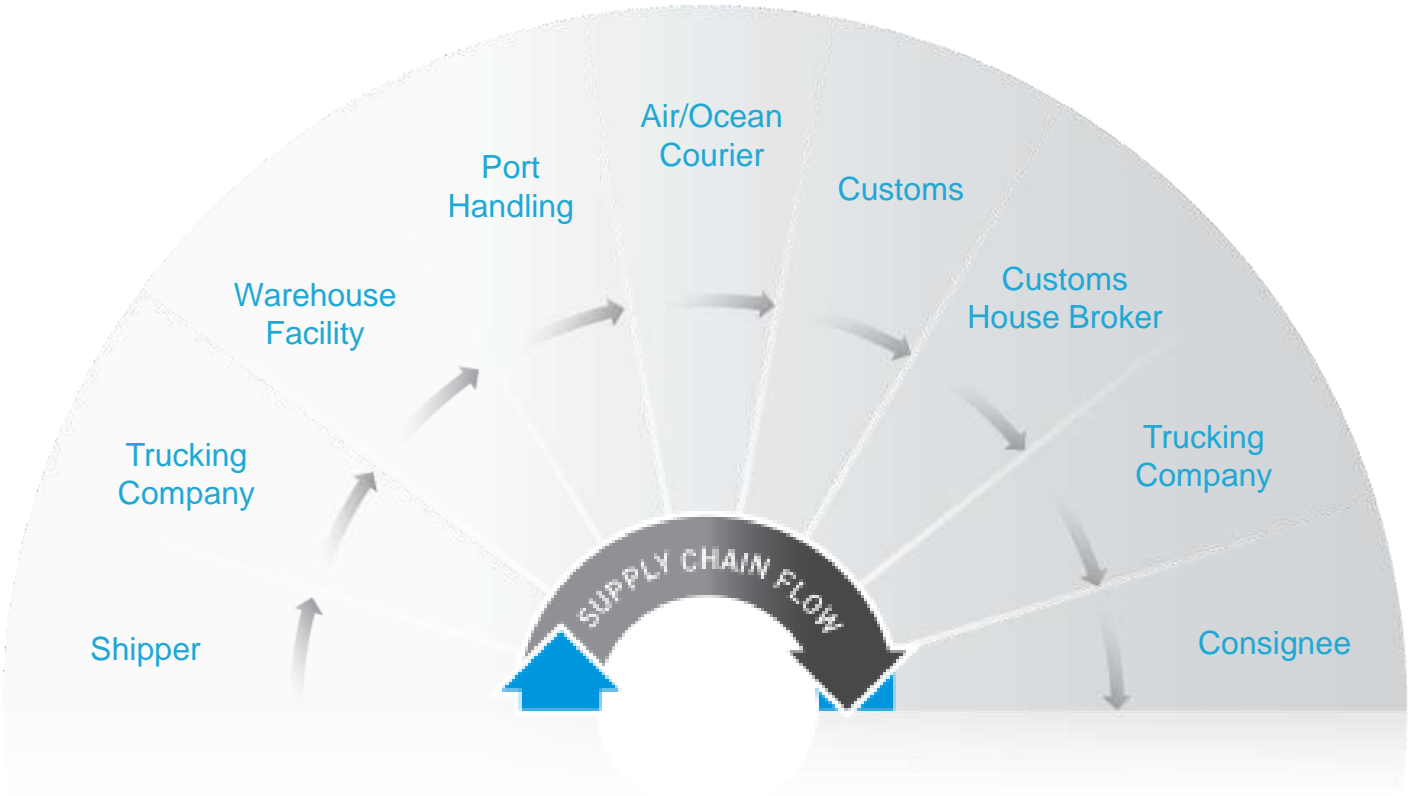
## Why we are different

- Our named user pricing model means:
  - Costs under your own control
  - Changes the dynamic from being a *'cost of IT'* to a *'cost of employment'*



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# Developed for Logistics Service Providers, by Logistics Service Providers



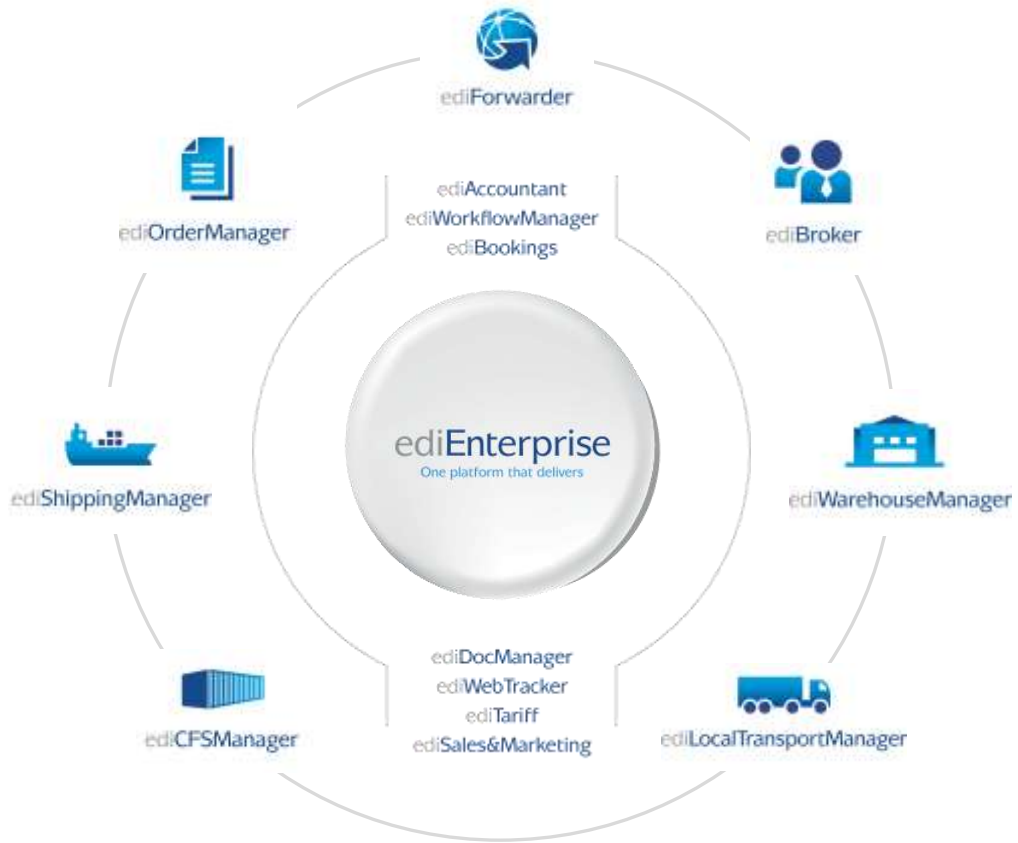
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# ediEnterprise introduction



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# Flexible, purpose-built modules can be added or removed



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# The ediEnterprise System



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## ediWebTracker

- Web-based tracking software
- Provides your customers and business partners with 24x7 access
- Cargo Management, shipment and freight tracking information



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## ediForwarder



- International & Domestic
- Air, Sea, Road & Rail
- Consolidation and NVOCC operations
- Import, Exports, Transshipment and on-forwarding



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## ediBroker



- Customs Brokerage
- Stand-alone or integrated
- Manages customs entry documentation
- Retrieves the calculated duty, tax and entry fees plus prediction
- Customs Tariff



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## ediBroker



- Customs Brokerage  
AU, NZ, USA, CA, UK, DE, SG, MY
- Stand-alone or integrated – XML adaptors to existing freight systems
- Manages customs entry documentation for Export & Import
- Fully linked to Electronic Document Archive
- Retrieves the calculated duty, tax and entry fees plus prediction
- Customs Tariff



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## ediCFSManager



- Container pack and unpack operations
- End-to-end integration of data from electronic manifest receipt, through gate passes, right up to customs notification
- Install within forwarding or as stand-alone business
- Auto-rating of service fees, gate in, gate out Storage etc with Auto-invoicing



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## ediLocalTransportManager



- Integrated local transportation
- Operations, bookings, fleet control, resource planning and daily worksheets
- Run the transport department as a 'profit center', or as a stand-alone business
- In-cab integration



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## ediWarehouseManager



- Contract Logistics Warehousing for 3PL & 4PL
- Multi-warehouse, multi-client contract
- Inventory control and invoicing accurately manages client stock across warehouses
- Efficient user interface for rapid data entry
- Peak flow process management
- EDI capability to Transport Companies



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## ediOrderManager



- Comprehensive order and freight tracking
- Enables individual orders to be tracked from the time the order is placed until the order is received by the consignee
- Suitable for any international logistics operations, whether Air or Sea



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## ediShippingManager



- Shipping Line/Agency module
- Multiple Principals and Customers
- Schedules & Allocations, Bookings, Documentation/Bills of Lading
- Container Control and Detention
- Voyage Accounting
- Electronic messaging to Customs and Port Authorities



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## ediBookings

- Build sailing schedules
- Take fast and accurate phone bookings
- Rate, Document & Track
- Manage load lists, build containers
- Transfer to consols within the operational system

CALENDAR						
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	



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## ediWorkflowManager

- Supply chain process management
- Map and control standard processes
- Customer configuration level supports their individual needs
- Control, Monitor and Manage
- Optimize workloads across teams, offices, countries

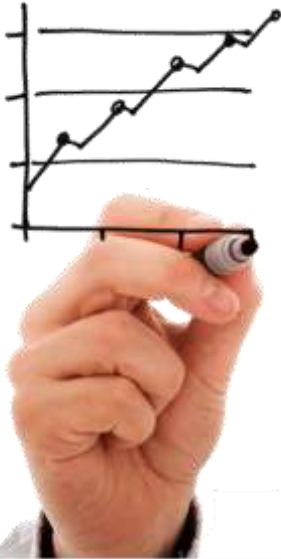


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## ediAccountant

- Enterprise-level
- Multi-company, multi-currency
- Receivables, Payables, Cashbook, Job Costing and General Ledger
- WIPs and Accruals
- Extensive Reports & Documents
- Electronic data import/export, transaction matching



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## ediSales&Marketing

- CRM solution geared towards Freight & Logistics
- Manage Opportunities, pipeline, Sales cycles
- Manage Marketing campaigns, conversions, & costs
- Central maintenance of buy rates, company tariffs, client tariffs, and contract quotations



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## ediDocManager

- Full document management module creates the paperless office, delivered to fax, email, printer
- Central electronic archive
- Store produced documents, received paperwork, emails etc
- Store in a digital form that is attached to jobs, client files, supplier invoices etc

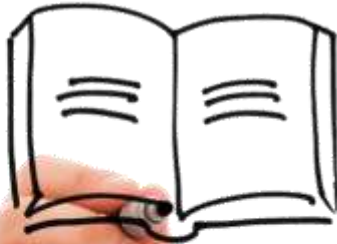


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## ediTariff

- Customs tariff texts, documents and legislation
- Simplifies tariff classification & concessions, duty rate sets etc
- Aids compliance for Import and Export
- Stand-alone or with ediBroker



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# 'Only-Enter-Data-Once'

Information is collected and built up over time

What is entered at origin is seen at destination. Some elements are required but most can be entered later.



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## Certifications



## Awards



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# The ediEnterprise Advantage

Now being used in 50+ Countries



- Economical – Only license the modules you need
- Designed by freight professionals – built by engineers in-house
- Fast Implementation – 100 users in 100 days
- Scalable and Extensible
- Single Technology Provider keeps costs low and skills easy to source
- Single global database and application takes risk and cost off the table and puts profits and efficiencies on



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# The ediEnterprise Advantage

## Design & Benefits



- Single interface makes training easy
- Intuitive – Easy to learn
- Data entry efficiency – information entered once
- Process Management – workflow definitions
- Flexible Reporting and Document system
- Digital Document Storage and Retrieval
- Group, Company, Branch, Department hierarchy
- Simplified and Automated General Ledger
- Automatic Creation and Reversal of Accruals and WIPs with Manual Control



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# The ediEnterprise Advantage

Technology for today



- Microsoft .NET C# Development Platform
- SQL Server 2008Data Platform
- Created with an Open Systems Philosophy
- Utilizing XML Interfaces
- Multi-tier Client Server Application Architecture
- Highly scalable



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# The ediEnterprise Advantage

Technology for today



- Reporting in Excel Meta Language
- Import & Export in CSV and XML
- Document storage in TIFF permits native faxing
- Common database to web and rich client removes synchronicity issues
- Log Shipping supports back ups



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*Thank you*

*Merci bien*

*Multumesc*

*Grazie*

*σας ευχαριστούμε πάρα πολύ*

*Dank u wel*

*Obrigado*

*Takk fyrir*

*Hvala*

*большое спасибо*

*vielen Dank*

*Tack sa mycket*

*Gracias*

*CargoWise*